

BOULT  
CUMMINGS  
CONNERS  
& BERRY  
PLC

Henry Walker  
(615) 252-2363  
Fax: (615) 252-6363  
Email: hwalker@bccb.com

LAW OFFICES  
414 UNION STREET, SUITE 1600  
POST OFFICE BOX 198062  
NASHVILLE, TENNESSEE 37219

June 13, 2000

REC'D TN  
REGULATORY AUTH.

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TELEPHONE (615) 244-2582

FACSIMILE (615) 252-2380

INTERNET WEB <http://www.bccb.com/>

OFFICE OF THE  
EXECUTIVE SECRETARY

Mr. David Waddell  
Executive Secretary  
Tennessee Regulatory Authority  
460 James Robertson Parkway  
Nashville, TN 37243-0505

Re: NEXTLINK's "The Worx" Tariff

00-00492

Dear David:

On June 6, 2000 the Directors requested that NEXTLINK Tennessee, Inc. ("NEXTLINK") respond to concerns that the company may have offered to the public a new telecommunications service called "The Worx" prior to filing a promotional tariff for the service.

NEXTLINK began running ads for this new service in late February and first began offering the service to the public on March 4, 2000, in accordance with NEXTLINK's tariff which was filed with the Authority on March 3.<sup>1</sup>

Prior to offering The Worx to the public, NEXTLINK selected Nashville, Tennessee as the best place to test both the technology and the public's acceptance of the proposed package of services. As a result, NEXTLINK selected three existing customers in the Nashville area and began providing them with The Worx, at no charge, on a test basis.

According to NEXTLINK's records, one of those test customers was billed for service starting February 11, 2000, prior to the effective date of the tariff. NEXTLINK did not provide the service to the general public nor bill anyone for service, other than that one customer, prior to March 4. The service is still being offered only in the Nashville area through a promotional tariff, and NEXTLINK's sales team has been instructed that, in future tests of new services, no customer is to be charged for service except pursuant to an approved tariff or promotional filing.

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<sup>1</sup> The advertisements specifically noted that these new services "are offered pursuant to and governed by terms of NEXTLINK's tariffs."

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Please call me or Dana Shaffer if you have any further questions about this tariff or about NEXTLINK's policies and practices regarding new services.

BOULT, CUMMINGS, CONNERS & BERRY, PLC

By:

  
Henry Walker

HW/nl